



Company Profile

▶ **Message from President**

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dauntless, persevering,  
and full of vigor

Our company, specialized in fields such as aerospace materials and high-tech equipment, has amassed a long track record and experience, practical results and knowledge.

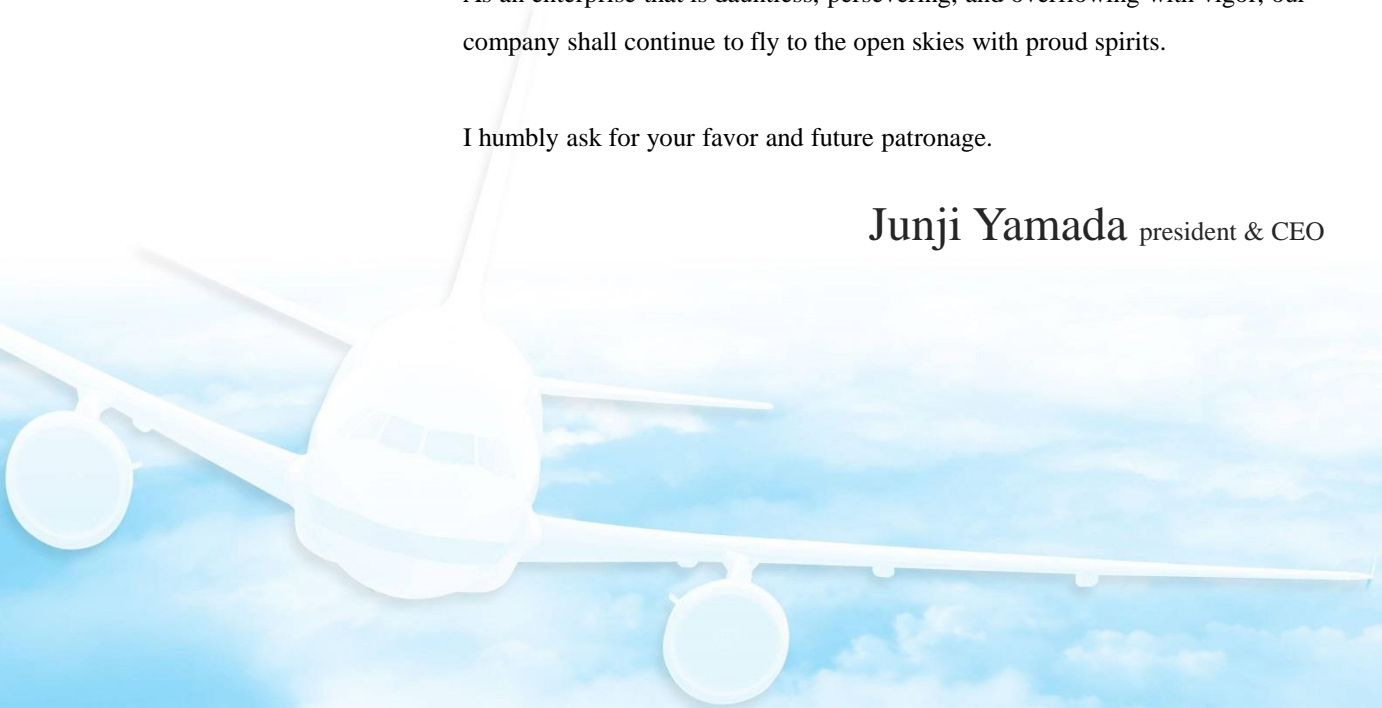
Currently, structural conversion and innovation are underway in various sectors. Because it is this sort of era, I feel it is a time in which those with highly specialized knowledge and global networks are flourishing. Professional personnel can have a very effective role in this era.

The Chinese written character for "spirit" came into existence from gazing at a bank of drifting clouds in the open sky. By drawing upon the infinite creative energy from the "spiritual" intangible, the enterprise attitude drives the creation of business and one by one brings forth "valuable" products and services — that is the new trading business world I aspire to.

As an enterprise that is dauntless, persevering, and overflowing with vigor, our company shall continue to fly to the open skies with proud spirits.

I humbly ask for your favor and future patronage.

**Junji Yamada** president & CEO



## ▶ Corporate Profile

❶ COMPANY NAME	Fuji Industries Co., Ltd.
❷ PRESIDENT	Junji Yamada
❸ HEAD OFFICE	32 Akashi-machi , Chuo-ku , Kobe 650-0037 , Japan
❹ DATE OF FOUNDATION	May 1, 1946
❺ DATE OF ESTABLISHMENT	June 8, 1949
❻ CAPITAL	¥99,000,000
❼ NUMBER OF EMPLOYEES	150
❽ MAJOR STOCKHOLDERS	Jey Shoji, Ltd. Shinsho Corporation Fuji Industries Employee's Stock Ownership Group The Bank of Tokyo-Mitsubishi UFJ, Ltd.
❾ BOARD OF DIRECTORS	President · · Junji Yamada Managing Director · · Makoto Nitta Managing Director · · Takuji Hamaguchi Director · · Kenichi Takagi Director · · Yasuo Ema Auditor · · Yoshinori Katagiri Auditor · · Minoru Tao
❿ BANK REFERENCES	The Bank of Tokyo-Mitsubishi UFJ, Ltd The Sumitomo Mitsui Banking Corporation Mizuho Bank, Ltd
⓫ SALES	¥28,356,000,000

### ❶ MAJOR CUSTOMERS

Kawasaki Heavy Industries, Ltd.  
Fuji Heavy Industries, Ltd.  
Mitsubishi Heavy Industries, Ltd.  
IHI Corporation  
NIPPI Corporation  
ShinMaywa Industries, Ltd.  
Toshiba Corporation  
The Yokohama Rubber Company, Limited  
Kobe Steel, Ltd.  
Hitachi, Ltd.  
All Nippon Airways Co., Ltd.  
Tenryu Aero Component Co., Ltd.  
Nippon Yakin Kogyo Co., Ltd.

### ❶ MEMBER ORGANIZATIONS

The Kobe Chamber of Commerce and Industry  
The Tokyo Chamber of Commerce and Industry  
The Nagoya Chamber of Commerce and Industry  
Kobe Foreign Trade Association  
Kobe Association of Corporate Executives  
Kobe Tax Payment Associations  
Japan External Trade Organization  
The Japan Commercial Arbitration Association  
Aichi Trade Association  
Center for Information on Security Trade Control  
The Society of Japanese Aerospace Companies  
The Society of Japanese Aerospace Companies  
Japan Aeronautical Engineers' Association  
The Japan Institute of Light Metals  
Japan Thermal Spraying Society  
Chubu Aero Space Technology Center  
Japan Society of Energy and Resources  
Society for the Advancement of Material and  
Process Engineering  
Gas Turbine Society of Japan  
The Japan Society of Composite Materials

## ▶ Office Locations

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### Connecting the world, Japan and the future

Through our trading business, "connecting the world, Japan and the future," we are aiming to be an enterprise that can contribute to society far and wide. In order to realize this vision, we believe in

1. having knowledge of original seeds for the highly specialized fields of advanced technologies, new materials and high-tech equipment,
2. investigating and integrating the explicit and implicit needs in the market, and
3. creating an optimal business environment that makes the best use of an independent global network together with all our partner enterprises.]

### ▶ KOBE(Head Office)

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Meikai Bldg.  
32 Akashi-machi, Chuo-ku, Kobe  
650-0037, Japan  
TEL : 078-331-2521  
FAX : 078-332-1485

### ▶ TOKYO

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Shinbashi 2Cho-me MT Bldg  
2-5-5, Shinbashi, Minato-ku  
Tokyo, 105-0004, Japan  
TEL : 03-3539-5411  
FAX : 03-3539-5412

### ▶ CHUBU

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Nagoya Toho Bldg.  
1-2-7, Sakae, Naka-ku,  
Nagoya 460-0008, Japan  
TEL : 052-211-1881  
FAX : 052-211-1886

## ▶ Office Locations

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### ▶ Fuji Industries Corp.

#### ▶ New York H.O.

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600 Third Avenue, 24th Floor,  
New York, NY 10016  
TEL : 1-212-986-1890  
FAX : 1-212-986-2115

#### ▶ Los Angeles Office

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6701 Center Drive West Suit #400  
Los Angeles, CA 90045  
TEL : 1-310-215-6200  
FAX : 1-310-337-9101

### ▶ Fuji Industries UK Ltd.

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Dowgate Hill House, 14-16 Dowgate Hill,  
London EC4R 2SU  
TEL : 44 (0)203 740 9100  
FAX : 44 (0)203 740 9101

### ▶ Siam Fuji Industries Co., Ltd.

#### ▶ Bangkok Office

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38 Q. House Convent Bldg., 7th FL, Convent  
Road, Silom,  
Bangrak, Bangkok 10500  
Thailand  
TEL : (66) 02-632-1115  
FAX : (66) 02-632-0903

## ▶ PRODUCTS

“Global Partner” for your future business and creation

### ▶ Aerospace Products



We (FIC) import overall materials such as aircraft parts necessary for manufacturing, repair and periodical exchange of aircraft & engine, aircraft material including metallic material, compound material and chemical products, and airborne devices etc via European & American and Asian network to deliver them to domestic aircraft manufacturers, engine manufacturers and aerospace industrial companies. Also we carry out development, sales to domestic companies as well as maintenance of automated machining facility for fuselage structure, automated assembling facility and various kinds of testing & measurement system. Furthermore, we similarly import the materials required for production & research of space rocket, satellite and space station and sell them to space industries.

### ▶ Precision Machining / Raw & Forming Material Products



We handle from the upper ingot, reforging billet, heat-treated rectangular bar, round bar, casting and forging to the lower finally machined products. (The material properties are low alloy, stainless steel, two-phase stainless steel, nickel, cobalt-base super alloy, aluminum, titanium and copper alloy etc. The material products are rectangular bar for blade, rotor shaft, disc, connecting rod, gear and forged ring etc.)

We especially purchase forgings for generating steam turbine, gas turbine, wind power generator and diesel engine, castings for compressor etc, final machine products and two-phase stainless steel for public water system pump and valve etc from overseas such as Europe, America, China, Taiwan and India etc) and sell them.

## ▶ PRODUCTS

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“Global Partner” for your future business and creation

### ▶ Industrial General Use Products

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We earnestly proceed with the realization of subject offered by our customer based on the plenty of specialized knowledge as a manufacturer's agent, preferring the customer's voice. The major products are screw pump used for rotary machine lubrication unit, vibration absorbing mount, casting products for construction machinery and shock-mount for industrial robot.

### ▶ Chemical System Products

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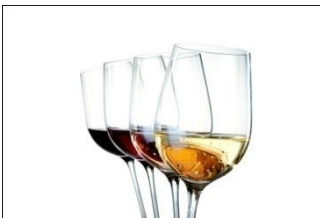
We also handle the centrifugal dehydrator both for pelletizing process of plastic rubber material and large scale kneading granulating process.

We have coped with the matters covered from trial manufacturing & testing, selection of equipment, import, execution of works to providing technical service requested by domestic chemical company, compound coloring company and industrial recycle company etc, being as a Japanese exclusive import agent for Gala Industries, Inc. (USA) as long as 40 years or more,.

※ We will introduce the system except for products of Gala Industries, Inc one after another.

### ▶ FIC WINE Products

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We are handing with highly-reputed wines from California and France. And we have been pursuing new wineries all over the world. In addition, we are holding some events regularly ( Workshop for Sommelier, Tasting Seminar etc. ) so as to have profound knowledges and share the pleasure of wines between the participants and us.

